

Coastal Scientist Asks For Businesses' Help, Input

By: Katherine Schmidt, Staff Writer, The Courier



Denise Reed, a scientist and professor at the University of New Orleans spoke to businesses about why navigation and business interest needs a place in Louisiana's plan for its coast.

"We have to have a new approach that thinks about how we get ships into the Port of New Orleans, how do we move cargo around and across the coast, but also thinks about how the wetlands work,"

Denise Reed, a scientist and professor at the University of New Orleans, spoke at a meeting for the South Central Industrial Association. "We have to have a 21st-century approach that is protection, restoration and navigation."

Erosion claims 25 to 35 square miles of Louisiana wetlands per year, according to local nonprofit Restore or Retreat.

As a resident of Montegut, Reed has had a front-row seat for the coast's retreat. She's also a member of the technical review panel for the Morganza-to-the-Gulf system of locks, levees and other structures intended to protect Terrebonne and parts of Lafourche from storm-related flooding.


But she told the business people that Gov. Bobby Jindal's Coastal Protection and Restoration Authority has begun reaching out to those who do business in the state's waterways to make them part of the plan.

"Navigation is not, for the most part, the purview of the state," she said. "We have to marshal greater resources together here and greater attention this issue. It's going to take some time and going to take some effort."

She also requested that any interested audience members seek her out to convey their input.

In an audience where members closely track the latest coastal developments in Washington and Baton Rouge as integral to their business prospects, she got a standing ovation.

The report from the Morganza technical review panel sent a powerful message, too, she said: that the Louisiana coast is important and worth preserving.

"Lots of the things that go on down here are critical to this nation," she said. "This is not just about bugs and bunnies and crawfish and oysters. It's about people and it's about livelihoods, and it's about very important economic activity." 

WORK IT! LOUISIANA



Work It! Brings over 1000 students to the Terrebonne Vo-Tech High School (story on page 9).

A MESSAGE FROM OUR PRESIDENT...



Our annual crawfish boil is behind us and it was a great success. I would like to commend and thank the Membership Committee for all their hard work in making sure that this event continues to be the first class function our membership has come to expect. Please remember, the crawfish boil is not an SCIA fundraising event. We do not make any money from this event. It just covers our expenses.

The SCIA committees and staff continue to be hard at work on projects important to our membership. The Banquet Committee is busy finalizing the details of our upcoming banquet. The 2009 banquet is planned for June 3 at Cypress Columns. The banquet is not only a premiere event for the SCIA but is also one of our top fund-raising events that allow us to impact issues that are important to our industrial membership. There are still a few sponsorship opportunities and tickets available. For information, contact the SCIA office at 985-851-2201.

The subcommittee monitoring the Employee Free Choice Act is continually following the progress of this legislation. The legislation continues to hang in the Senate and its outcome is still unclear. We all need to stay involved with this effort. Call and write your Federal Delegation.

As you are aware, our state legislature is currently in session and is faced with making some very important decisions regarding workforce development, economic development and higher education in our region and state. Many of these tough decisions could impact our membership. Our Infrastructure and Governmental Affairs committee will bring us a complete update at the end of the session.

The Work It Louisiana program is in full gear and our Workforce Development committee is doing a great job coordinating and participating in this program.

Hurricane season is quickly approaching and now is a good time to review your plans with key personnel to make sure everything is in place. For planning and preparation assistance, the Terrebonne Parish OEP's website is an excellent resource.

The next General Membership Meeting will be held on May 19, 2009 and our scheduled guest speaker is JJ Prejean with Cameron in Morgan City. I look forward to seeing you at the next meeting and our banquet. Don't forget to visit our website at www.sciaonline.net for information and updates.

Sincerely,
Anthony (Tony) Boudreaux

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I-49 Group Meets

From Collective Reports

Governor Bobby Jindal recently appointed an I-49 committee composed of representatives of communities along the proposed Interstate 49 South corridor from Metairie and South Lafourche to Jeanerette and Lafayette. They recently met to discuss finding the money to complete the interstate from Lafayette to the Westbank of New Orleans.

The I-49 South Task Force, is chaired by Lafayette City-Parish President Joey Durel. Representing the Bayou Region are; Lafourche Parish President Charlotte Randolph, Lafourche Parish Sheriff Craig Webre, and Ken Woods, president of K&B Machine.

The \$5.2 billion cost to take the interstate from its current end point in Lafayette to the Westbank Expressway probably will require a combination of funding sources, including local, state, federal, toll and others, said Kam Movassaghi, chairman of the Greater Lafayette Chamber of Commerce and a former secretary of the Louisiana Department of Transportation and Development.

The federal government is allocating trillions of dollars in stimulus money, but I-49 South was not funded, Durel said, suggesting the task force consider hiring a lobbyist to seek congressional support for the project.

In the South Lafourche area, residents, business and industry joined forces to create the La. 1 Coalition which lobbied Congress for some of the money needed to build a highway to the Port Fourchon area, vital to the energy industry, said Task Force member Charlotte Randolph of Larose.

Another possible funding source may be Outer Continental Shelf mitigation funds through the Coastal Impact Assistance Program, which also were used to help fund the La. 1 project, she said.

Kenneth Wood of Houma asked the group to review at its next meeting a previous study that look at using tolls to help fund construction. Tolls may be a possibility along much of the interstate, but won't be accepted in the Westbank area, Task Force member John Young Jr. of Metairie said.

It's questionable whether the section from Interstate 310 to Ames Boulevard is even necessary and it carries an estimated \$3 billion price tag, Movassaghi said. Removing it from the total cost leaves a \$3.2 billion price tag. If tolls are used to generate some funding, the price could drop to \$1.5 billion over five years, which isn't that much, he said.

At a recent press conference, Gov. Bobby Jindal said he plans to ask lawmakers to spend \$245 million in state surplus money on highway projects, with a large chunk of the money going toward the unfinished Interstate 49 in North and South Louisiana.

A combined \$65 million would go toward finishing I-49 north of Shreveport and on improving the future I-49 between Lafayette and New Orleans, according to the state Department of Transportation and Development.

Note: LA SB #176 by Senator Michot addresses a new commission for I-49 south. SCIA is monitoring this bill.



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Career Day Helps Students Think About Futures

By: **Kathrine Schmidt**, *Staff Writer, The Courier*

Terrebonne Vocational-Technical High School had at least 1,000 high school sophomores for a two-day Career Day event held on Thursday. The event briefed students on possible careers in the fields of oilfield operations, construction and medical professions.

"We're trying to grow our own workforce by educating our students on the job opportunities and career paths in the bayou region," said Jane Arnette, executive director of the South Central Industrial Association, a regional business group that helps spearhead the program. "What better way to do it than expose them as early as we can?"

The event was sponsored by SCIA and Work It! Louisiana, a program funded by the state used to educate students about in-demand career paths needed in the area. The program is also conducting a series of similar events around the area: An event for middle-schoolers was going on in Labadieville the same day, Arnette said.

In groups of 10 or 15, 500 to 600 students from Ellender and South Terrebonne High Schools moved between different tents emblazoned with familiar company names like Weatherford and J. Ray McDermott, where they spent about 10 minutes hearing from each of the 25 employers present.

Other presentations included ones by Fletcher Technical



Community College and Terrebonne General Medical Center. Students from Terrebonne and H.L. Bourgeois had visited for a similar program the day before.

"Everything's been running pretty smoothly so far," said Marcel Fournier, principal at the vocational high school. "The students seem to enjoy it."

Arnette explained that sophomore year marks the time when students can decide to pursue a college-prep track or technical-ed track, and take classes that match up with what they want as a career.

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Scott-Macon Equipment Expands Houma Facility

By: Millard Marcel

Scott-Macon Equipment, a leading crane and lifting equipment rental and distribution company, has completed the expansion of its Houma facility. The expansion quadrupled the company's parts and warehouse operations.

Millard Marcel, Vice President of Louisiana Operations for Scott-Macon Equipment, notes that the company's continued growth was behind the expansion. He stated "The expansion of our Houma operations reflects our continued commitment to providing all of our Southern Louisiana customers outstanding service and support. Our new parts and warehouse expansion will enable us to better meet the needs of our customers".

In its 36th year of operation, Scott-Macon Equipment is one of the leading crane and lifting rental and distribution companies serving Louisiana, Texas and Oklahoma as well as the entire Gulf Coast. In addition to maintaining one of the largest rental fleets of hydraulic cranes in the United States, the company is a distributor for DEMAG crawler and All Terrain cranes as well as Mantis hydraulic crawler and pedestal mounted cranes. Scott-Macon is also the Terex American crane distributor for Northern Louisiana.

In January, Terex Corporation awarded Scott-Macon its Outstanding Product Support Award for 2008, the only award given to a North American Terex crane distributor for that year. Scott-Macon Equipment was also one of only six North American Terex crane distributors to be recognized for outstanding sales performance in 2008. Mr. Marcel stated "These awards reflect the commitment to customer service and support that has been at the foundation of Scott-Macon Equipment since its inception."

Mr. Marcel notes that despite the current economy, Scott-Macon Equipment is currently accepting applications for experienced crane technicians and outside parts and equipment sales people to support the company's continued growth.

Scott-Macon Equipment, headquartered in Houston, Texas, is one of the oldest privately-held lifting equipment rental and distribution companies in the United States.

Through six branch offices and two sales offices in Texas, Louisiana and Oklahoma, Scott-Macon Equipment is involved in the sale, rental and servicing of cranes and related lifting equipment primarily in the

Gulf Coast. Depending on the location, the Company is a dealer for Terex rough terrain cranes, truck cranes and boom trucks, American and DEMAG crawler cranes, DEMAG All Terrain cranes and Genie aerial lift products as well as Broderson carry-deck cranes, Mantis hydraulic crawler and pedestal mounted cranes and Sullair compressors. The Company also maintains one of the largest rental fleets of hydraulic cranes in the United States, ranking sixth in the United States in 2008 according to Crane and Transport Magazine. Scott-Macon Equipment maintains full service and parts facilities at each of its six branch offices.

To Your Success!

By: Jennifer Ledet, Ledet Management Consulting

- They say it's not what happens to you that's important, it's how you deal with it. I believe that this is fitting, now more than ever.
- Many successful people have not had the picture-perfect start to life. Many come from disadvantaged families or have had to overcome seemingly insurmountable handicaps. So the moral of their life stories is that if they can triumph over their handicaps and become successful, certainly we can rise above our challenges.
- Everyone is experiencing tough economic times right now. The one factor that will set you apart, as a leader, team member, or organization, is how you respond to these challenges. Of course, you can sit around wringing your hands and blaming the economy. But I challenge you to use this time to position yourself and your organization to be ready.

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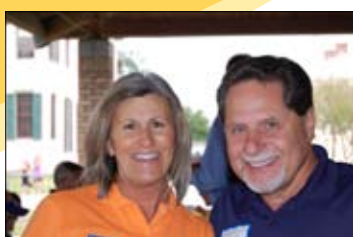
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Morganza Structures Concern Businesses

By: **Kathrine Schmidt**, Staff Writer, *The Courier*

Officials hope an interim version of the Morganza flood-protection system will help protect Terrebonne Parish from massive storm flooding until a more complete structure can be built.

But those who do business along the parish's waterways could be dealing with an extra wrinkle in that plan. That is, making sure the temporary flood-protection structures used until a full lock can be built are large enough to accommodate the cargoes and vessels heading in and out.

Of particular significance is a structure that will function as a lock on the Houma Navigation Canal, where many of the area's largest employers load out oil platforms, ships and other large-scale projects.

"We think it's a good project, we'd definitely like to see it go forward, but with consideration for this industry," said Kerry Chauvin, CEO of Gulf Island Fabrication, which builds oil platforms and other offshore structures. They've been working with local levee officials consistently on the project for several years, he said.

The Morganza-to-the-Gulf project is a hurricane-protection system of locks, levees and other structures that would protect Terrebonne and parts of Lafourche from up to a Category 3 hurricane. It was authorized by Congress in 2007, but progress was scuttled when the U.S. Army Corps of Engineers decided that more study of the project was required before construction could begin.

Recently, Terrebonne levee officials announced intentions to begin building up parts of the system anyway, in hopes of creating as much protection as possible to meet the imminent threat of storms.

The Morganza system will close off the Houma Navigation Canal with a lock, but until that can be built Terrebonne's levee district intends to use a massive barge that can be sunk into a structure that fits on the bottom of the canal.

But because the Navigation Canal is so wide, that barge could be extremely expensive, up to \$40 million and take a year to build, according to regional levee director Windell Curole.

Gulf Island is asking for a span of at least 250 feet to accommodate its business, which sometimes offloads structures that are longer than two football fields from end to end and almost a football field wide.

Curole said the levee district is working with businesses and weighing various designs for both the barge and the structure it will sit in to minimize cost and maximize usefulness. But were the structure to restrict the size of the access, the company would likely be forced to move some of its business to its yard in Texas, Chauvin said. That's a concern that the Terrebonne Port Commission articulated in a letter from executive director David Rabalais to the levee board this month.

"The cost associated with the size of the navigable opening that this structure must accommodate is small when you compare it to the cost associated with thousands of jobs and the relocation of an industry that this region has been building up over the last 45 years," the letter says.


On a smaller scale, it could become an issue, too,



for shrimpers, shipyards and other businesses along Terrebonne's other bayous.

"We've got to close all the openings," Curole said. "Every opening has to be blocked some way. Every one of them is being looked at."

At the same time, the levee board understands the needs that businesses have, Curole said.

"You do it in a way to minimize the problems to your industries," Curole said. "You're there because your industries are there." 

An advertisement for Richard Development. At the top, it says "Now Leasing!" in a white, cursive font on a green background. Below that is a photograph of a large, multi-story log cabin with a stone chimney, surrounded by trees and a lawn. Underneath the photo, it says "Class A Office Space" in large, bold, red letters, with "LEASE • SALE • BUILD TO SUIT" in smaller red letters below it. In the center is the Richard Development logo, which consists of a green square with a white "RD" inside, crossed by a green checkmark. Below the logo, it says "RICHARD DEVELOPMENT" in green, bold, sans-serif letters. At the bottom, it says "For details call 865-223-6012 #227" in black, bold letters, and "www.richarddevelopment.com" in white letters on a green background.

WORK IT!

LOUISIANA Grooming Tomorrow's Workforce Today

By: **Jimm Redden**, for the Port Fourchon supplement of Offshore Magazine

Jane Arnette makes no attempt to curb her enthusiasm when she discusses a program aimed at molding a new generation of workers for the southernmost parishes of Louisiana.

The executive director of the South Central Industrial Association says the group's Work It! Louisiana initiative has been a hit with students, teachers and business leaders alike. Described as "a creative marketing and recruitment plan" to address current employment needs, the long-term goal is to educate students on job opportunities and salary expectations.



The pilot program now encompasses seven parishes, including Lafourche, Terrebonne, St. Mary, Assumption, St. John, St. James and St. Charles. Arnette says Work It! Louisiana is "motivated and executed by local businesses, with the total support of educational system."

"Others have tried somewhat similar approaches, but none of those were ever structured as a team approach generated from the business aspect. In the past they were always generated from the education side of it. We felt like we needed to look at long-term recruitment and the only way to do that is through the children of Louisiana," she said.


She explained the program is designed to encourage the student to "value and take pride" in any chosen career path. The strategy involves an aggressive media campaign including classroom posters, media advertisement, a



website, classroom career videos, career link events, speaker's bureau and is driven further by teacher Work It! champions from each participating school. Arnette said the initiative focuses on local students, who do not have the financial means or inclination to attend a college or university.

"What we're trying to do is expose them to multiple career paths and we're doing that through several initiatives, including having champions in every school from grades 6-12. We're not requesting the presidents of companies speak to these kids, but the working class guy. Recently, we had a guy speak on how geometry is used in drilling. It was awesome and so motivating. The kids were excited, the teacher was excited and the speaker was excited. We also brought in a boat captain and when he told the kids he was making \$100,000 a year, that got their attention," she said.

The work has not gone unnoticed at higher levels. In July 2008, Louisiana legislators approved \$370,000 in state funding with the Louisiana Economic Development and the Louisiana Department of Education promising additional monies.

"Our objective is to bring nobility back to our work force and that's critical because these kids have always been told that if they don't go to college they're somehow lacking. We want these kids to feel good about their career choices. We want them to take pride in their careers. That's what we're all about." 



2009 Corporate Investment & Community Impact Award Winners Have Locals

From Trade & Industry Development Magazine, March/April Issue

The Community Impact portion of the CiCi Awards highlights projects that have profound implications for local communities, many of which are in rural areas. In many cases, award winners in this category are already (or soon will be) the largest source of employment where they are located. This year's winners are notably varied. Industries represented include alternative energy, textiles, furniture manufacturing, brewing, life sciences, electronics, metals processing, shipbuilding, television production and waste management.

Local recipients of the CiCi award are Edison Chouest Offshore in collaboration with Terrebonne Economic Development Authority, Terrebonne Port Commission, South Central Planning & Development and Terrebonne Parish Consolidated Government. Louisiana Economic Development (LED) submitted the recommendation for the award, which will be presented to all affiliated groups at the next TEDA board meeting on May 20, 2009. The award is based on the following development:

Edison Chouest Offshore - Houma, Louisiana

Edison Chouest Offshore will expand its Louisiana shipyard operations at the Port of Terrebonne. At the Port of Terrebonne, Edison Chouest Offshore, through its sister company LaShip, will build vessels to support growing deepwater offshore oil and gas industry needs for vessels with hull lengths greater than 350 feet. The expansion, which represents an investment by the company of \$100 million, is expected to create 1,000 jobs at an annual average salary of \$54,000. In addition, the project will retain 500 existing jobs. Pending legislative approval, the state will provide \$10 million to support infrastructure improvements at the Port of Terrebonne to accommodate the company's expansion investment. The Port of Terrebonne also will receive a \$4 million grant from the Governor's Rapid Response Fund to complete the infrastructure improvements.

"This exciting project is a terrific example of the opportunities we can generate by supporting the growth of existing Louisiana businesses," said Louisiana Economic Development Secretary Stephen Moret. "Governor Jindal's support, along with that of the Legislature, will ensure that businesses like Chouest select Louisiana rather than other sites. This commitment solidified our ability to keep LaShip here at home." "We at Edison Chouest Offshore are proud of our Louisiana heritage and are excited about the creation of 1,000 jobs in Terrebonne Parish," said Gary Chouest, president of Edison Chouest Offshore.

Edison Chouest Offshore owns and operates offshore marine support vessels worldwide. The company provides the largest number of special-purpose vessels to support the U.S. government and operates the largest independently owned fleet of offshore research vessels. Its proprietary vessel designs have propelled the company to worldwide leadership in deepwater exploration and development in the offshore oil and gas industry. 🇺🇸



Shelia Bella with TEDA and Becky Lambert with LED.

Shopping For Service For Vehicle Repairs

By Jay de la Houssaye, Enterprise Fleet Management

Businesses with medium size fleets will get optimum performance and maximum value out of their vehicles by properly maintaining them. But, always knowing what maintenance is truly valuable, when it is really needed, and whether the garage that's selected is doing it properly can be challenging. Even something as simple as checking tire pressures depends on regular attention and accuracy.

While many businesses choose a managed vehicle maintenance program, which is designed to eliminate the guesswork and ensure quality repairs, others choose to allow their drivers to monitor and manage maintenance and repairs. For those businesses, shopping for service requires advance homework and planning.

Not all automotive repair shops are created equal. It's important to choose a trustworthy facility that is well-qualified to do the necessary work and will stand behind the job they do to ensure the best possible results.

- Compare repair shops before you need one
- Verify commitment to ongoing training and customer satisfaction
- Review price estimates for work and parts
- Ask about a warranty
- Don't shop for price alone
- Think about satisfaction after repair
- Ask about loaner cars, weekend or evening service hours

Automotive problems can be frustrating, time consuming and often very costly. Although many automobile repairs cannot be totally avoided, following the above tips can go a long way in making automotive repair a better experience. 🇺🇸

Career Day Helps Students Think About Futures

continued from page 4

The plans appeared to have gone over well, the students said. "It's a lot of fun," said Devin Weaver, a 16-year old sophomore at Ellender, who listed being a pastry chef or hair designer as professions she would enjoy after high school. "They made it interesting."

Nakeem Travis, 15, another sophomore at Ellender, said the fair helped him connect with employers for a skill he wants to pursue: welding. "Yes, it was very helpful," he said. "I just wanted to be a welder, but not for what company." He liked what he saw in a presentation by fabricators J. Ray McDermott of Morgan City.

Dwain Eaton, a customer-service manager for Weatherford, said events like this play "a big role" in developing their workforce a few years down the road. He saw about 10-15



students interested in the work. "If we can get one or two employees out of this, it will help us out tremendously," he said.

Eaton tries to engage the students as they ask about the functions of the different components made at the plant, tools that line wells with the cement to help ready them for production.

"Basically, we just tell them what we do," he said. "Once you get them talking, one thing leads to another." 🇺🇸



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