

COMMUNIQUÉ

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CENTRAL INDUSTRIAL ASSOCIATION

VOLUME 8, ISSUE 1

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HISTORY OF LAFOURCHE PARISH

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MESSAGE FROM THE PRESIDENT



There are many words that can describe 2020 thus far such as interesting, unbelievable, unprecedented, and sorrowful. When disasters arise in our country, our state, and especially in our communities, it is in our nature to respond. This pandemic and subsequent economic downturn has been no different. You will see a common theme within this newsletter. SCIA has been involved in numerous conference calls, letter writing campaigns, etc. advocating for industry in hopes to limit the impact that COVID-19 and the Oil Supply and Demand imbalance is having on our region. From calls with Congressmen Scalise and Graves, to webinars with Senator Cassidy and our members, to letters to President Trump, and supporting good State Legislative efforts, SCIA has been right there in the thick of things and we are not giving up.

As we integrate Phase 2 of re-opening our economy into our business and personal lives, it is now time for SCIA to begin some sense of normalcy as well. We have begun virtual meetings with guest speakers, so be on the lookout for information regarding that. Our signature event, the Annual Crawfish Boil is still up in the air, but just like all of you, we continue to work toward our "new normal" and will inform you all of the plans for this and other events as they come to fruition.

The struggles of all your businesses in this time is not lost on SCIA and its Board of Directors. We understand and are living it with you. We must all continue to press on as best we can and prepare ourselves for the better days that lie ahead.

Last, but certainly not least, we have lost some great people in our communities due to COVID-19. On behalf of the Board of Directors and Staff of SCIA, our prayers go out to them and their families.

Sincerely,

Chett Chiasson

MESSAGE FROM THE DIRECTOR



Where to begin? With updates changing hourly, sometimes by the minute, it's quite difficult to put together a timely and relevant newsletter. In fact, I had to scrap an entire newsletter because it was ready to print and then all hell broke loose (you know you're nodding in agreement!).

SCIA Board and Staff are working diligently to keep you informed through email of the latest updates. Please visit the SCIA website and sign up for updates if you are not already receiving them.

We've written letters to the U.S. Administration and the Louisiana Delegation requesting Royalty Relief, something that is within Secretary Barnhardt's current power, to help the energy industry. We've had numerous conference calls with U.S. Congressmen Steve Scalise and Garret Graves urging them to help in any way possible. We have hosted webinars with US Senator Bill Cassidy and our membership as well as State Representative Jerome Zeringue and LOGA to discuss the state of the Industry and future analysis. We have done our best to keep you informed of what is happening at the State Capitol and notified you how and when to get involved.

Unfortunately, due to the current COVID regulations, we are unable to have our annual banquet this year. We intend to have a small ceremony to swear-in the new members of your Board so they can begin serving. We have not given up on the Crawfish Boil just yet. It may be a shrimp boil or a fish fry - who knows - but we're just hoping to have something later this year.

As for our virtual meetings, Selby Bush of BHP was our guest speaker in June and Colonel Stephen Murphy of the USACE will speak to us through a webinar in July. Look for those and other details through email.

We vow to continue to continue to work hard for you and the industry as a whole. We are here for you and will continue to keep you informed.

We look forward to gathering together soon!

Sincerely,
Christy Naquin

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SCIA ASSISTS IN BAYOU BUSINESS GRANT PROGRAM

Grant program supports Terrebonne Small Businesses

Through a generous \$500,000 donation from BHP, Terrebonne Economic Development Foundation was able to launch the Bayou Business Grant Program. The program is aimed at getting money to businesses quickly and easily. The Bayou Business Grant Program is targeted grants up to \$10,000 each to help Terrebonne Parish businesses with specific unmet needs from the federal and state programs available.

SCIA is proud to partner with TEDFo to market and review the grants. SCIA sits on the Grant Review Committee. The Committee meets daily, via Zoom, to discuss each grant submission and collectively determine the grant amount. Other members of the Review Committee include members from TEDA and the Houma Chamber of Commerce. This partnership will allow us to work closely with the business community in Terrebonne Parish to identify, assess, and solve business needs quickly as the economic situation evolves during this unprecedented event.

Myron Protz, BHP Gulf of Mexico General Manager, said, “BHP provides the critical energy resources that the world relies on. In turn, we rely on local and small businesses to help us deliver these resources. These small businesses also play an important role in the fabric of our economy, underpinning the livelihoods for our workforce, and the South Louisiana community at large. BHP is pleased to partner with Terrebonne Parish and the Terrebonne Economic Development Authority to offer immediate relief to these businesses. We want to ensure the companies we count as partners have the means to continue on, especially during this time of great uncertainty.”

Applications for the Bayou Business Grant Program are available on the TEDA and SCIA website. Upon applying with completed documents, applicant receives notice from TEDFo within 48 hours. At the time this article was written, over \$486,800 were granted to 157 Terrebonne businesses.

“WE WANT TO ENSURE THE COMPANIES WE COUNT AS PARTNERS HAVE THE MEANS TO CONTINUE ON”

— MYRON PROTZ

SCIA ADVOCATES FOR ROYALTY RELIEF

In late March, SCIA began advocating for the energy industry due to increase oil supply and decreased demand. In an effort to advocate for our members and the energy industry as a whole, the SCIA Board of Directors penned a letter to President Trump and Secretary of the Interior Bernhardt requesting emergency support of U.S. Gulf of Mexico service and supply companies.

The perfect storm hit when there was a severe and sudden decrease in oil and gas demand across the country and even the world due to COVID-19. This, coupled with ill-timed oil price war between Russia and Saudi Arabia caused a huge increase in supply – a story that no one could have written, not even Steven King.

To address this, SCIA devised and delivered a plan to the White House utilizing existing authority within the Administration to rapidly respond to the economic disaster. The Department of the Interior has the existing authority to temporarily reduce or eliminate the royalties set forth in the leases of the Western and Central Planning areas of the Gulf of Mexico and other lease areas. In the past, the Department has used this authority to increase development and production, to the great benefit of our nation.

Our message to the Administration was simple, urgent, and dire. The energy industry's economic disaster is creating a growing crisis in the Gulf of Mexico. As producers in the U.S. cut spending to adjust to lower prices and suppressed demand, we continue to face a devastating domino effect throughout the supporting service and supply chain industry. Painful work stoppages and cuts to staff are beginning to ripple through the Gulf Coast and across the nation as capital spending among producers of all sizes evaporates. Unless action is taken, the real loser, as foreign countries fight for market share, will be American companies and workers. What is worse, during this unprecedented pandemic, the national need for petroleum-based products is amplified to historical levels: healthcare facilities face a crisis of supply of surgical masks, nitrile gloves, isopropyl alcohol, and other key medical supplies which rely on domestic crude oil for security of supply. If producers cannot produce and market the base material, this crisis can only worsen.

We urged the Administration and U.S. Department of Interior to take every action available to provide relief to the American offshore industry. Such actions included: An immediate – but limited and

temporary – suspension of royalties for oil and natural gas produced in federal waters. We noted that the ongoing price war between foreign, state owned oil producers involves governments voluntarily accepting lower prices for their oil as a means to give their domestic production a competitive advantage. The US has the power to respond in kind, by temporarily suspending royalty collections so that American producers can remain more competitive during this time of compounded challenge.

Of the above policy suggestions, we suggested the key action the Interior should take under existing authority under Federal law is to temporarily reduce or eliminate royalties, and we implored the Administration to affect such policy as soon as practically possible. Doing so would allow companies across the Gulf and the Nation to preserve capital, prioritize funds to cover payroll, and avoid more catastrophic impacts to our national economy by companies facing these decisions. This was without a doubt the single most important step they could take to protect the American energy industry and our global competitiveness and would allow producers to keep employment, projects, wells, maintenance, construction, and product delivery on schedule so as to remain an economic lifeline for service and supply companies.

We explained that situation was both urgent and without many obvious remedies, but we had identified one which will unmistakably help. Without immediate action, the Gulf of Mexico producers of all sizes, service and supply companies and their hundreds of thousands of American workers faced existential threats. Temporary Royalty Relief could help and make sure we are still standing when it is time to quickly resume American offshore energy production.

Many of you signed letters of support which were also forwarded to Administration. We thank you for your support as well. SCIA will continue to advocate for Royalty Relief and regulatory reform to assist our industry and our members.

SCIA HOSTS COVID-19 WEBINAR FOR MEMBERSHIP

SCIA hosted a webinar on “COVID-19 and the Impact on the Oil & Gas Industry in South Louisiana.” Panelists for the webinar included Gifford Briggs, President of Louisiana Oil & Gas Association and State Representative Jerome “Zee” Zeringue of House District 52 from Houma. Christy Alley Naquin, SCIA’s Executive Director served as the host and moderator. Over 200 attendees tuned in for the webinar, including members of SCIA, LOGA and concerned industry representatives.

Naquin introduced both presenters and gave an update on the price per barrel at the time of the webinar, which was hovering at about \$11/bbl.

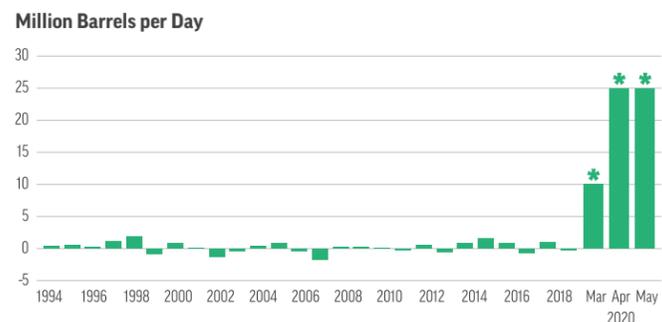
Briggs opened the session by explaining the perfect storm of increased supply due to Saudi and Russia’s increased production and decreased demand due to COVID19. Gifford went on to say that, “few, if any industry can withstand the impact of losing 66% value of your product.”

State Representative Jerome Zeringue discussed how this will impact the state budget. For every \$1 drop in price per barrel, this equates to roughly \$11 million loss in state revenue. For the fiscal year 2020, we are looking at a drop of approximately \$200 million to the state budget and for the 2021 fiscal year, we’re expecting about a \$500 million drop – just related to oil and gas – just in severance tax and royalties. Other major items impacting overall forecast are sales tax, personal income, gaming income (roughly \$20 million/month from this alone) and corporate tax.

Of course, the delegation is significantly limited in where they may cut the budget due to statutory and constitutional dedications. Representative Zeringue explained that, “74% of the State’s budget is in the area that includes K-12 education, Higher education and Health care, the only areas that can be cut. How in the world can you think of cutting Health care during a pandemic? How do you cut higher education? – our best and brightest – our future workforce! And the education of our kids is so important, so how do you cut K-12?”

Zeringue went on to say, “We focus on what we can do in the immediate future to get through this crisis. We, as a delegation, are working with Gifford through LOGA and Christy through SCIA and expanding opportunities to work with Federal government to get us through this crisis.”

GLOBAL OIL SURPLUS AT RECORD LEVELS



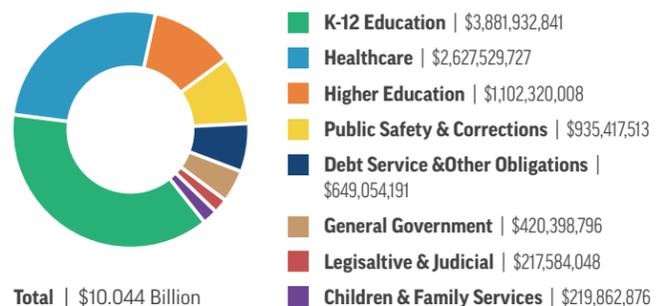
* : Estimated Source: 1994-2019 EIA

As this slide depicts, we’re making more oil than we need. The challenge is there is no more storage. Global oil storage is predicted to fill by mid-May. We are expecting to see shut-in across the state, country and eventually, across the globe. From a recent LOGA survey, Of the 33,714, producing wells in the state, potentially 16,800 could be shut-in.

So, what can be done? LOGA, SCIA and other organization had joined forces to advocate for

- Increased access to the Strategic Petroleum Reserve
- Reduce Royalty Rates
- Expedite Regulatory Relief

STATE GENERAL FUND BY CATEGORY



Source: FY 21, HB 105

CHEVRON DONATES \$100,000 TO BAYOU RECOVERY FUND FOR COVID-19 RELIEF

Chevron has been a Corporate Member of SCIA for many years and has always been generous to the communities in which they serve. A substantial \$100,000 donation from Chevron to the Bayou Community Foundation’s Bayou Recovery Fund for COVID-19 Relief to help fill critical needs in Lafourche Parish, Terrebonne Parish and Grand Isle resulting from the current health and economic crisis couldn’t have come at a better time for some.

The donation helped to fund crucial grants to local nonprofits so they could provide more food, medicine, rent assistance, crisis counseling, and other services to meet urgent needs of a growing number of local residents during the coronavirus outbreak and economic slowdown.

“COVID-19 has created some very difficult challenges for many across our state, especially our most vulnerable populations,” said Leah Brown, Public Affairs Manager for Chevron’s Gulf of Mexico Business Unit. “We are hopeful that this contribution to the Bayou Recovery Fund will help members of our community overcome some of the obstacles they may be facing to take care of everyday needs. We feel very fortunate to partner with Bayou Community Foundation as they support Lafourche, Terrebonne and Grand Isle residents.”

Bayou Community Foundation established the Bayou Recovery Fund in 2016 to build a “bucket” for relief and recovery dollars if and when the next disaster strikes our Bayou Region. The Foundation activated the fund for COVID-19 relief on March 19 to accept donations and award grants to local nonprofits for programs serving those suffering physically, mentally, and financially from the current health and economic crisis.

“In this extraordinary time of need, Chevron’s gift and the tremendous gifts of other donors to the Bayou Recovery Fund are making extraordinary impacts on our community. When we come together as a community to help those in need, great things happen,” Lafont said. “We are all in this together.”

“WHEN WE COME TOGETHER AS A COMMUNITY TO HELP THOSE IN NEED, GREAT THINGS HAPPEN.”

— VIC LAFONT

BP DONATES JET FUEL TO COVID-19 US RELIEF EFFORTS

HOUSTON – BP (NYSE: BP) will supply 3 million gallons of jet fuel to FedEx Express charter flights and Alaska Airlines at no cost to support the timely delivery of personal protective equipment (PPE) and other essential goods to areas of the U.S. at greatest risk for COVID-19. BP will offset the carbon emissions of all donated fuel deliveries through its Target Neutral program.

“Frontline medical providers depend on PPE to treat patients suffering from COVID-19 and to save lives. BP is working to help deliver this equipment quickly by donating jet fuel to air carriers who will get supplies where they need to go,” said Susan Dio, chairman and president of BP America. “COVID-19 is a human crisis. People are suffering, and BP wants to help. We’re pulling together our global resources to ensure first responders, health care workers and patients know that they’re not alone.”

The donation builds on BP’s commitment to supporting frontline workers by offering a 50-cents-per-gallon discount on fuel for first responders, doctors, nurses and hospital workers verified through ID.me, a digital identity verification system. To date, the program has distributed approximately 800,000 unique discount codes.

The donation to FedEx Express, supplied by Air BP, will be used solely for international air transportation to and from the U.S. to deliver critical medical supplies, including gloves, gowns, ventilators and masks, that support the effort to fight COVID-19. Supplies will be directed by the Department of Health and Human Services (HHS) and the Federal Emergency Management Agency to communities in greatest need based on data from the Centers for Disease Control and Prevention. The fuel will be supplied by BP’s Whiting refinery in Whiting, Indiana and BP’s Cherry Point refinery in Blaine, Washington and delivered to Chicago O’Hare and Seattle-Tacoma International airports respectively. The fuel will supply more than 45 FedEx Express charter flights for HHS.

“FedEx is working closely with the U.S. departments of Defense, Health and Human Services and State to offer logistics support on a number of initiatives including cargo flights of personal protective equipment and medical supplies,” said Don Collieran, president and CEO of FedEx Express. “The generous donation of fuel and carbon offsets from BP for these charter flights will reduce the cost for government agencies and support our commitment to sustainability across FedEx Express.”

Alaska Airlines is stepping up to restore air service to several remote Alaska communities recently cut off after a local carrier declared bankruptcy. Working through BP Alaska and Air BP, the donated fuel will help Alaska Airlines to activate its response in support of the supply chain, delivering food, medical supplies, mail and emergency passenger services. With BP’s contribution, Alaska Airlines will donate 1 million miles to the American Cancer Society of Alaska’s Flight Partner program, which ensures that cancer patients in Alaska have access to transportation when they are required to receive treatment far from home. The fuel will be supplied by BP’s Cherry Point Refinery and delivered to Seattle-Tacoma International Airport.

Carbon emissions from the fuel donated by BP will be offset through BP Target Neutral using certified U.S. carbon offset projects. These fuel donations allow the program to retire certified carbon credits that were generated by projects around the world that reduced carbon emissions.

\$135 MILLION FEDERAL TRANSPORTATION GRANT TO BE AWARDED FOR LA 1

Federal grant, state and local appropriations, and corporate contributions will fund \$445 million construction of critical elevated highway from Leesville to Golden Meadow.

Louisiana Governor John Bel Edwards announced June 16th that Louisiana Department of Transportation and Development (LA DOTD) will receive a \$135 million federal grant for construction of an 8.3-mile elevated LA Highway 1 between Leesville and Golden Meadow in Lafourche Parish. The grant is part of the U.S. Department of Transportation’s (US DOT) Infrastructure for Rebuilding America (INFRA) program. Construction of this critical segment of the LA 1 Improvement Project is expected to go to bid in 2021.

“This grant is a huge win for Louisiana and the nation,” said LA DOTD Secretary Dr. Shawn Wilson. “This would not have been possible without the 2019 legislation championed by Rep. Tanner Magee, Sen. Rick Ward, and Sen. Page Cortez and signed by the Governor. I am so very proud of the team that worked on this application. Advancing this infrastructure will strengthen Louisiana’s economy, ensuring this region continues to be a leader in servicing the nation’s oil and natural gas production.”

“The LA 1 Coalition would like to thank our federal Congressional Delegation which demonstrated unwavering support and never hesitated to engage when asked for help. A historic federal award of this size could not have been garnered without the support of our entire Congressional Delegation and their unified approach was critical to this significant grant award. We are grateful for Secretary Chao’s vision and commitment to completing LA 1,” said LA 1 Coalition Executive Director Henri Boulet.

Construction of the elevated highway is estimated at \$445 million, to be funded by an innovative public-private partnership demonstrating the significance of the LA 1 corridor to energy security, economic growth and environmental resiliency. LA DOTD and LA 1 Coalition officials consider this funding partnership to have been an advantage for the LA 1 grant request.

In addition to the \$135 million federal Infrastructure for Rebuilding America (INFRA) grant announced today, construction funds include \$150 million from the State of Louisiana for the LA 1 Project in Act 443 of the 2019 Regular Legislative Session, \$25 million from the Greater Lafourche Port Commission, \$8.9 million from oil and gas companies and service companies, \$1.2 million each from Lafourche Parish Government and the LA 1 Coalition, and \$210,000 from local landowners. A balance of \$13.5 million dollar over the course of construction will be solicited from industry partners. While the INFRA grant award was not funded at the total requested, the project is fully funded.

“The INFRA grant award is the final piece of the funding puzzle put together by the State of Louisiana, Lafourche Parish, Greater Lafourche Port Commission, and industry stakeholders. This is an excellent example of what hard work and perseverance can accomplish, and we are proud to be a part of it. The future of our economy and community is bright with the reliable access this elevated highway will provide,” said Chett Chiasson, Executive Director of the Greater Lafourche Port Commission and Chairman of the LA 1 Coalition.

LA 1 is the only highway that services Port Fourchon, which supports 17 percent of American oil and gas production and generates a \$4 billion per year economic impact on Louisiana. The highway also provides access to coastal marshes for restoration and protection projects and serves as the sole evacuation route for Port Fourchon and residents of Grand Isle and lower Lafourche Parish. With all of this activity dependent on a safe and reliable highway access, the segment of elevated highway to be built has an exceptional 4.86% benefit/cost analysis, expected to yield over \$1.5 billion in economic benefits collectively to our stakeholders and federal, state and local government entities over a 30-year period.

More than 1,300 trucks and heavy vehicles travel the LA 1 southern corridor daily to support port activity and energy production. The traffic and related economic activity comes to a halt multiple days a year, however, as tidal inundation forces closure of the existing at-grade highway from Leesville to Golden Meadow. Each day that Port Fourchon is open and available for commerce but LA 1 is closed due to flooding costs the U.S. \$46 million in oil and gas production and \$528 million in GDP, according to the project’s benefit/cost ratio. On June 7, the highway was closed for 20 hours due to Tropical Storm Cristobal, and the National Oceanic and Atmospheric Administration (NOAA) predicts the existing at-grade LA 1 will be under water 22 days a year by 2030 and 201 days a year by 2047.

“The LA 1 Coalition would like to extend a sincere thank you to both Governor Edwards and LA DOTD Secretary Dr. Shawn Wilson for the state’s ongoing commitment to compete LA 1, and for putting forth the time and resources to bring together a winning grant submission team. There will be more work for us all as we continue our partnership to see this resilient highway to completion,” said Boulet.



BP DONATIONS FOR COVID-19 RELIEF IN THE US

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PORT COMMISSION CELEBRATES 60 YEARS

UNQUESTIONABLY THE BIGGEST SUCCESS STORY IN THE HISTORY OF LAFOURCHE PARISH CAN BE FOUND AT A PLACE CALLED **PORT FOURCHON**.

CUT OFF, LA - So, how did Port Fourchon emerge from a speck of land in southern Lafourche to hosting a valued tenant base that services nearly 100% of all Deepwater offshore energy activity in the U.S. Gulf of Mexico?

Through grit and determination by Louisiana State Senator A.O. Rappelet, and a multitude of dedicated commissioners, that's how.

In 1960, Rappelet helped pass legislation to create the Greater Lafourche Port Commission (GLPC), which in turn established the area now known as modern-day Port Fourchon.

A VISION FOR THE FUTURE

Rappelet, unlike many of his counterparts, saw the potential of putting a port at the mouth of Bayou Lafourche to lure the banana trade from New Orleans to Lafourche Parish.

At first, the plan was simple: bring the banana trade to south Lafourche and let everything else build up around it.

While Rappelet missed the boat on bananas both literally and figuratively, his keen insights regarding Fourchon's location eventually helped the infant port become a "Port of the Future" by building infrastructure and clearing channels to support a burgeoning oil and gas industry.

COMMUNITY SUPPORT IS KEY

Although Rappelet played the most prominent role in establishing the GLPC, future development of any port costs money.

As has become customary from a self-reliant culture that also taxed itself to build the same highly-durable protective levees seen today in southern Lafourche, residents of the 10th Ward voted to approve a property tax in 1961 to fund development at Port Fourchon.

These tax dollars paved the way for the donation of property along Bayou Lafourche in Fourchon to the commission in 1963. The Caillouet Family, Louisiana Land & Exploration (now Conoco Philips), the Constantine Family, and the Wisner Land Trust have partnered with GLPC over the years to help make up the footprint of land that it currently owns or manages.

By 1965, the Clamshell Fourchon Road was constructed and readied for traffic.

THE HISTORY OF PORT FOURCHON



DREDGING CHANNELS, ELECTED BODY, AND CAPITAL IMPROVEMENT PROJECTS SPUR GROWTH

Making Belle Pass have 12-feet of depth and electing what is still the state's only elected commission in 1971 started the port down the path of becoming a legitimate economic asset to Lafourche Parish.

During a span of eight years stretching from 1971 to 1979, Capital Improvement projects began thanks to bond proceeds.

With this, a crucial environmental impact study was funded, and the GLPCs first Executive Director, Ted Falgout, was hired.

While all of these were positive developments, building up infrastructure and making an area attractive to businesses is only the beginning of establishing a true port of commerce.

You still need someone to take that first leap of faith.

Enter the port's first major tenant, Martin Fuel, in 1979.

Next up, the Louisiana Offshore Oil Port (LOOP) begins its operations in 1981, two years before the oil bust of 1983.

Now many would think the oil bust would have destroyed any chances Port Fourchon had at becoming anything significant, but they'd be wrong.

Thanks to the oil bust and the industry's need to consolidate, the centralized location of Port Fourchon dipping in to the gulf as the southernmost City accessible by road in south Louisiana was the thing that gave the port its ultimate footing.

After developing the 400-acre E-Slip in 1984, businesses, primarily Edison Chouest Offshore, flocked to the port to become tenants.

Transportation grants and investments made as a result of tax dollars tagged to Port Fourchon saw the port grow as lease revenues starting to climb in to the millions of dollars.



DEEPWATER ROYALTY RELIEF ACT CHANGES EVERYTHING

Passed in 1995, this singular piece of legislation established the necessary incentives for the drilling industry to go all in on exploratory activities in the Gulf of Mexico.

By 1998, the E-Slip project was completely leased 15 years ahead of schedule.

This exceptional growth led to further construction and the purchase of the South Lafourche Airport by the commission in 2001.

Total budgets continued to climb during this same time period and revenues eclipsed the \$10-million mark by 2004 with nearly 250 companies operating from and/or utilizing Port Fourchon by 2005.

All these developments led to the construction of a new elevated highway that opened in 2009, one year before the port's second Executive Director, Chett Chiasson, was hired.

DISRUPTION COMES IN THE FORM OF DISASTER ON TWO FRONTS

Between the Deepwater Horizon Oil Spill incident of 2010 and the price of O&G bottoming out in 2014, the GLPC saw some dark days.

As a service provider to deepwater offshore energy interests in the Gulf of Mexico, the temporary drilling ban that resulted from the oil spill incident, and then the resulting drop in O&G prices four years later, a negative tenor regarding future prosperity at the port was certainly a concern.

However, thanks to steadfast guidance and lowering rental rates for existing tenants to entice them to stay the course, Chiasson and the GLPC Board of Commissioners were able to steer Port Fourchon in a direction where growth continued despite the odds seemingly being stacked against them.

STRONGER NOW THAN EVER; POISED FOR THE FUTURE

With 75,000 linear feet of bulkhead now encompassing the footprint of Port Fourchon and lease revenues exceeding \$29 million in 2019, its easy to see why the GLPC has the reputation of being the main economic engine for Lafourche Parish.

As the Port forges forward into its 60th year, the diligent efforts of the GLPCs commissioners and its staff seek to keep contributing to the economic needs of Lafourche Parish through forward-thinking measures set on creating more jobs and prosperity for the Bayou region.

Currently, the GLPC is positioned well to capitalize on numerous opportunities moving forward.

For starters, work continues to progress towards getting the necessary approvals to eventually dredge to 50-feet in Belle Pass. That water depth will allow for the future development of Fourchon Island that will one-day become the home to a Deepwater rig, repair, and refurbishment facility which will certainly spur on further investments in our Port and Parish.

Of further importance, a future LNG project continues to inch closer to becoming a reality. A recent productive meeting with Energy World officials has reaffirmed the company's initial commitment that will see them investing nearly \$900 million in Port Fourchon and Lafourche Parish.

Additionally, work continues on the design-bid-build model for the construction of an Airport Corridor and Bridge project that the GLPC received a \$16.4 million federal BUILD grant for at the end of 2018. This \$35 million project has grant, capital outlay, port and Lafourche Parish Government funds attached to it.

Also being planned is the eventual construction of new bridge in Port Fourchon to replace the one that was removed in 2018.

When combined with last year's announcement from the state that they would invest \$150 million to complete the elevated portion of LA 1 down to Port Fourchon, which includes having LA DOTD submit for a federal INFRA Grant for another \$150 million, the future for the port certainly looks brighter than ever.

The public and private investments mentioned above amount to about \$1.7 billion coming into the 10th Ward of Lafourche Parish in the coming years.

Our founding GLPC fore fathers certainly set us down a path to be successful and our current Commissioners keep us moving towards continued prosperity as a Port and parish. And, it must be stated that without our loyal tenant base, none of this would be possible. Thank you to all the businesses that call Port Fourchon home an to the citizens of the 10th Ward of Lafourche Parish.

In the next several years, you will see large-scale investments being made by our Port and other partners to not only move our Parish forward, but to provide more in the way of mitigation to help protect our entire region as well as sites to enjoy recreational pursuits such as kayaking and fishing.

To this end, the GLPC is embracing its future while remembering its past.

Part of embracing that future is the launch of new logo, which will debut later this year.

This new iconic logo is certain to become identifiable with the port that is responsible for a significant portion of the nation's total energy supply.



SCIA MEMBERS IN THE NEWS

DANOS PROMOTES NEW MANAGERS

Danos recently promoted two employees to manager positions. Brady Hebert was named shelf operations manager, and Mark Theriot is the company's new competency assurance and training manager.

"Brady and Mark are both dedicated employees who have proven their knowledge, work ethic and leadership abilities," said owner Paul Danos. "Each of them has experience working in the field, and that experience has well positioned them for their new roles."

Hebert began his career with Danos in 2002 as a production operator, an entry-level field position, and in 2010 he transitioned to a staff position as an account manager. Most recently, Hebert held the position of lead senior account manager.

In his new role, Hebert will oversee all facets of production operations for Danos' Gulf of Mexico shelf operations. He will also manage the activities of account managers. Hebert is a native of Kaplan, Louisiana, where he lives with his wife Taylor and their three sons.

Theriot joined Danos in 2014 as a production specialist. He has over 23 years of oil and gas experience, serving the greater part of his career as a production operator. Before joining Danos, Theriot worked as an inspector for the Bureau of Safety and Environmental Enforcement for three years.

A native of Bourg, Louisiana, Theriot and his wife Stacie have five children and live in Thibodaux.



Brady Hebert



Mark Theriot

FLETCHER'S CERTIFIED LINE WORKER PROGRAM CLOSING CEREMONY HELD

It's a sweet story when a son follows in his father's footsteps. Maybe they played the same sports growing up, or perhaps they share a love for cars. Once in a while you do hear about a son who grows up and actually has the same job as his father. Rarely do you hear about a father and son who have the same jobs at the same company. But how often does a father follow his son's footsteps? Most likely, this is a first for a lot of us. Nineteen-year-old Cade Villasenor graduated from Fletcher's Certified Line Worker program in May of this year and is employed by Entergy. Cade was on hand for this cohort's ceremony to hand his father, 41 year-old Alutimo Villasenor, his very own Entergy hardhat. Together they will be linemen. And they will join the college's first female certified line worker, Emily Crowley.

Along with Emily and Alutimo, this session's students have secured employment with Louisiana Energy Workforce Consortia (LEWC) companies: Entergy, Linetec Services, and Chain Electric.

"Fletcher Technical Community College congratulates this most recent cohort of line worker graduates," commented Fletcher Chancellor, Dr. Kristine Strickland. "This is an intense 16-week program that takes perseverance, focus and drive. Each of these students has demonstrated these skills and many more. We know that they will be successful in their chosen career path and wish them the best of luck as they begin their new journey."

The Certified Line Worker Training Program provides the necessary foundation for participants to begin their line worker career as a helper/apprentice for an electric utility company. Students are encouraged to complete training in Fletcher's CDL Class A course, which immediately follows the Line Worker Training Program. Upon completion of both programs, students receive certifications in NCCER, OSHA 10, CPR/First Aid, and CDL Class A license.



DANOS AWARDED DELAWARE BASIN CONTRACTS

Danos has been awarded two major contracts with a leading Texas-based natural gas and oil production company for projects in the Delaware Basin. One contract is for fabrication, construction and installation of central tank batteries. The second is for the fabrication, construction and installation of saltwater disposal facilities.

While the facilities are being constructed on site in New Mexico, Danos will pre-fabricate most of the piping in its Larose, La., facility, which is particularly helpful during the winter months when harsh weather can cause project delays, quality concerns and increased driving risks.

"Our fabrication facility environment removes the external factor of the weather, which allows us to be highly efficient," said owner Eric Danos. "On top of that, these projects are campaign work, where we take the same design and replicate the same process, which enables us to deliver efficiency and cost savings to our customers."

Danos' fabrication, construction, and instrumentation and electrical service lines will be utilized for the contracts, the first of which began in early October. Combined, the projects will enlist over 80 Danos employees across the three service lines to complete the work.

Danos has worked in the Permian and Delaware basins since 2012 and has over 500 employees in the area. Headquartered in Gray, La., the company has 3,000 employees with additional office locations in Lafayette, Larose and Amelia, La., and in Houston, Kenedy and Midland, Texas.



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DUVAL LAW FIRM ANNOUNCES NEW PARTNER AND NEW ASSOCIATE

The law firm of Duval, Funderburk, Sundbery, Richard and Watkins in Houma, Louisiana, is pleased to announce that attorney Rachel South Boquet is now a partner in the firm, and attorney April Trahan has joined the firm as an associate.

A life-long Houma resident and attorney for over 15 years, Boquet specializes in estate planning, successions, special needs trusts, and continuing tutorships for individuals and families. She has been with the Duval firm since 2017 and also supports its general civil practice. The law firm is also pleased to announce that partner Rachel South Boquet has earned the distinction of Board Certified Estate Planning and Administration Specialist from the Louisiana Board of Legal Specialization.

She is one of only two attorneys in Terrebonne, Lafourche and St. Mary Parishes who have earned this respected certification after completing additional specialized continuing legal education and a rigorous written examination.

Boquet is member of the New Orleans Estate Planning Council and the National Association of Elder Law Attorneys. Locally, she is a life member of the Junior Auxiliary of Houma, a committee member of Bayou Community Foundation, and an active volunteer for St. Matthew's Episcopal Church and St. Matthew's Episcopal School.

Trahan is an associate in the Duval law firm's litigation section. She is also a life-long resident of Houma and a graduate of Nicholls State

University in Government. Trahan earned her Juris Doctorate from Loyola University New Orleans College of Law and during law school, served as a judicial intern for Justice John Weimer, Louisiana Supreme Court, and Judge Elizabeth Lanier, Workers Compensation District 9. She also served as the Online Editor of the Loyola Law Review.

"In the two years she has been with us, Rachel's expertise in estate planning and successions has been a tremendous asset to our firm and to our clients. We are delighted to announce her as partner. Likewise, April joins the firm with valuable experience in local business and state courts that greatly benefit the clients we serve in general litigation. It is a pleasure to welcome April to the firm," says partner Berwick Duval.



Rachel South Boquet



April Trahan

SHELL SPONSORS NICHOLLS BIOLOGY COASTAL WORK

Nicholls State University Department of Biological Sciences, Nicholls Football and Shell have announced a \$21,000 contribution to university coastal restoration projects.

Shell committed \$175 for every Colonel first down at Guidry Stadium this fall. The Colonels picked up 120 first downs during their five home games.

"Shell is proud to sponsor Nicholls State University's efforts to preserve and protect our working coast," said Rick Tallent, Shell's vice president of production for the U.S. Gulf of Mexico. "Over the past several years, this partnership to power coastal restoration has seen the University

grow out tens of thousands of plants for restoration projects and our employees have logged hundreds of volunteer hours planting them along the coast."

The money will be used to support Nicholls' existing coastal restoration work, including the propagation of mangroves at the Nicholls farm to plant on the coast, clean up efforts on beaches and bayous and the planting of native coastal vegetation.

In total, Shell has contributed more than \$250,000 to Nicholls biology for environmental work over the years.

PAUL'S AGENCY WELCOMES NEW TALENT

A lifelong resident of Terrebonne Parish and a graduate of Nicholls State University, Cade LeBoeuf joins the Morgan City office as an Account Executive. He joined the team in March and is tasked with assistance in all aspects of insurance, including but not limited to client service, account marketing, production support, claims and agency operations as necessary.

"It's not that often you can hire such a qualified person to be a member of your growing organization. Cade brings a skill set to our agency that can't be matched by our competitors. His diverse background as a risk manager of a publicly traded company brings a level of technical knowledge and experience that will continue to benefit and better serve our clients, and we're excited to welcome him to our team." said Philip McMahon, Chief Operating Office at Paul's Agency.

Prior to his time at Paul's Agency, Cade has gained experience through many years of insurance-roles, risk management and human resources positions enhancing his many skills.

"This is a great opportunity for me to bring my years of insurance, risk, and human resources experience to such a great company as Paul's Agency," said Cade. "I look forward to providing insight and support anywhere I can, while enhancing an already established and well respected insurance team."

In February, Paul's Insurance Services welcomed Jena Myhand, resident of Lafourche Parish, to the Houma office as a Client Service Manager to work on large commercial accounts.

"We are excited to welcome Jena to our team here in Houma. Her strong work ethic and experience assisting clients in the commercial insurance industry are valuable assets for our growing company and customers. She is excited to meet our customers and provide them the customer service they deserve," said Lance Trotti, Vice President at Paul's Insurance Services.

Before joining the team, Jena has worked for a large national broker for 14 years, holds a Property & Casualty Insurance License in the State of Louisiana, and is a certified counselor through the National Alliance.

"I am very excited to have recently joined Paul's Insurance Services in Houma," said Jena. "I look forward to being a part of a growing office with many talented, energetic colleagues, and working with them as a team to help customers with their insurance and risk management needs."

T. BAKER SMITH WELCOMES 2020 WITH A TEXAS-BASED ACQUISITION

Synergy Bank's board of directors recently named Misty Guidry as Banking Officer. The announcement was made by Jerry P. Ledet, Jr., Synergy Bank President.

Mrs. Guidry is a 1997 graduate of Terrebonne High School and received her associate degree from Nicholls State University. She joined Synergy Bank in 2008 as a Loan Assistant and Loan Processor before being appointed as Mortgage Loan Originator in March 2019. In her new role, she helps guide customers to fulfill their home loan needs.

Mrs. Guidry is treasurer of the Women's Business Alliance and serves on the Professional Development Committee for the Bayou Board of Realtors. She also holds the position of Parent Representative for her children's school and stays involved with charitable community events.

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Misty Guidry

FLETCHER SIGNS MULTIPLE AGREEMENTS WITH NICHOLLS STATE UNIVERSITY

Fletcher Technical Community College welcomed leaders from Nicholls State University to campus on Tuesday, March 10, 2020, to sign multiple agreements that will make it easier for the educational goals of many to be reached in the bayou region.

A new partnership was celebrated between Fletcher's Associate of Science degree in Care and Development of Young Children (CDYC) and Nicholls State University's Bachelor of Science degree in Birth to Five/ Early Interventionist Education.

An updated agreement between Fletcher's Integrated Production Technologies (IPT) Associate of Applied Science and Nicholls' Petroleum Services Bachelor's degree, and an updated cross-enrollment agreement for shared courses between Nicholls State University and Fletcher were also signed.

"I am so pleased to see the Fletcher and Nicholls relationship continue to expand upon the strong foundation set over the years," commented Fletcher Chancellor, Dr. Kristine Strickland. "Statewide, the partnership that exists between Fletcher and Nicholls has been noted as a model for cooperation in higher education and we are proud to continue this long-standing tradition. The signing of these agreements will provide expanded opportunities for all students in our community to work toward gaining the training and education they need to be successful in the workforce in our region."



"I AM SO PLEASED TO SEE THE FLETCHER AND NICHOLLS RELATIONSHIP CONTINUE"

— DR. KRISTINE STRICKLAND

Also, Fletcher's Associate of Applied Science degree in Care & Development of Young Children is designed to prepare students for the workforce in occupations related to the direct care, education, curriculum development, and/or administration of programs for young children. Graduates will be prepared and eligible to open their own licensed childcare centers, serve as childcare providers and directors of licensed centers, or work in quality childcare programs such as Head Start and Early Start.

The IPT program at Fletcher provides students with the highly technical skills needed to efficiently and safely perform the duties of a production operator. Students in the IPT program acquire academic and technical skills in instrumentation, automation, computer, electrical, mechanical, safety, and process systems along with soft skills such as communication, critical thinking, and teamwork.

Information about Fletcher's Cross Enrollment program with Nicholls State University is available here: <http://www.fletcher.edu/service/cross-enrollment/>

Pictured left to right:

Dr. Chandler LeBoeuf, Vice Chancellor for External Relations and Workforce Innovation, Executive Director, Fletcher Foundation

Kem Matherne, Coordinator, CDYC at Fletcher;

Dr. Regina Verdin, Vice Chancellor for Academic Affairs, Fletcher;

Dr. Kristine Strickland, Chancellor, Fletcher;

Dr. Mark McLean, Vice Chancellor for Finance and Administration, Fletcher;

Dr. Sue Westbrook, Provost and Vice President for Academic and Student Affairs, Nicholls State University;

Dr. Scot Rademaker, Dean of the College of Education and Behavioral Sciences, Nicholls State Foundation;

Dr. Jay Clune, President of Nicholls State University.

CEO OF STRATIFY, LLC, NAMED AS BUSINESS.COM MARKET EXPERT

CEO of Stratify, LLC, Jason W. Bergeron, was named as a Business.com Market Expert and is part of their Contributor Program. He was recently featured in an article that discussed Desktop as a Service (DaaS). Desktop as a Service (DaaS) is a cloud computing offering that enables businesses to deliver cloud-hosted virtual desktops to any device, from anywhere. DaaS solutions provide complete hosted desktops for applications and email securely delivered over the web. They're simple to buy and easy to manage, with no software for IT to maintain.

Backed by a community of experts, the business.com platform is designed to connect small business owners, industry experts and vendors through a wide array of services, tools and insights. They pride themselves on featuring relevant content, proven strategies and information you can trust. Jason W. Bergeron stated, "It is very humbling to be recognized as a comprehensive resource for entrepreneurs who want to start, run or grow a small or medium-sized business. I look forward to being able to assist companies on a national platform."



Jason W. Bergeron

SAFEZONE AWARDED PATENT FOR ISOLATION ENCLOSURE

SafeZone Safety Systems, LLC, a leading provider of pressurized welding enclosures in the Gulf of Mexico, has been granted a US patent (No.: 10,518,301) for their introduction of an isolation (negative pressure) enclosure to the market. Ben Tobias, VP of operations and one of the design developers, said 'it is great to be granted this patent to enhance the current pressurized welding enclosure options for clients. We felt the need for this process when clients came to us for a solution to isolating a known facility hazard in order to conduct hot work. We recognized that we could accomplish this, by reversing the process to create a negative pressure instead of a positive. The negative pressure or isolation enclosure allows us to create a safe environment in an area of existing hazards. We simply isolate the known hazard or leak with our negative pressure enclosure, and hot work or other activities can commence in the area without cause for concern.'

The current process utilizes a modular panel design that is pressurized, monitored, and controlled to create a safe area for construction activities while the facility maintains operations. The welders work inside of the enclosure which becomes a non-classified area once all components are installed and the PWE is in operation. The negative pressure enclosure will utilize the same modular panel design to encapsulate the known hazard which will then allow hot work to take place in the area. The welders will be working outside of the enclosure with this design, so less equipment and personnel are needed providing a more cost-effective option in certain situations.

DANOS FOUNDATION AWARDS FUNDING VTO 13 NON-PROFIT GROUPS

The Danos Foundation announced 13 non-profit organizations will be awarded funding as part of its 2020 Danos GIVES program. In total, the Foundation will distribute \$52,745 to the various groups located in New Orleans, Houma and Lafayette, Louisiana, as well as New Braunfels and Lubbock, Texas.

"Our company purpose is 'Honor God. Develop great people to solve big challenges for our customers and communities,'" said company Owner Mark Danos. "The Danos Foundation allows us to live out that purpose by providing financial assistance to groups who are solving some of the many challenges our communities face."

Launched in 2017, this is the third year the Foundation has awarded grants to non-profit organizations through Danos GIVES, the Foundation's grant giving program. To date, more than \$150,000 has been distributed to nonprofits throughout south Louisiana, west Texas and Pennsylvania, areas where the company has operations.

Receiving funding for 2020 are: Boys Hope Girls Hope of Greater New Orleans; Catholic Community Center of Houma; Comal County Senior Citizens Foundation of New Braunfels; Dulac Community Center; Free NOLA, Inc.; Hope Extreme of Houma; New Orleans Mission, Inc.; Refuge Services of Lubbock; Second Harvest Food Bank of South Louisiana; St. Mary Outreach of Morgan City; The Famcore Foundation of New Orleans; The Salvation Army of Houma; and The Salvation Army of Lafayette.



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